

A man with a beard, wearing a dark blue button-down shirt, is seated at a desk and looking towards the right. A woman with long brown hair, wearing a blue and white striped shirt over a white t-shirt, is leaning over his shoulder, pointing at a laptop screen. The scene is brightly lit, with a warm orange glow in the top left corner. The background is blurred, showing other people and office equipment.

Sourcing.  
Made simple.

**merx.**  
powered by **mdf commerce**



At merx, powered by mdf commerce, our team of eprocurement experts is focused on helping your organization quickly drive sustainable results by making the procurement process easy, intuitive and efficient.

Specifically built for the needs of private sector organizations and all levels of the public sector including Federal, Provincial and MASH sector entities throughout the country, our cloud-based solutions and software allow you to move from a reactive or manual approach to sourcing to a proactive, data-driven approach that will significantly impact your bottom line.



A blurred background image of a man in a dark suit and white shirt, sitting and talking on a mobile phone. His right hand is resting on a light-colored, textured surface in the foreground. The background is out of focus, showing an office or indoor setting with windows.

Easy

Intuitive

Efficient

A woman with blonde hair and a man are working together at a computer. The woman is pointing at the screen, and the man is using a mouse. They are both looking intently at the computer. The background is a blurred office environment.

Reduce costs

Improve efficiency  
& transparency

Make more effective  
purchasing decisions





# Technology and People to Help You Succeed

Our Software-as-a-Service solutions are quick to implement and easy to use, ensuring high levels of adoption. With merx, eprocurement technology is just one part of the solution – our team works with you to define your needs and accompany you through the easy transition.

# A Modular Approach

The merx suite of eprocurement modules allows you to select a combination that fits your organization's specific needs.

Our modular approach adapts as your needs change over time and can easily be integrated with other business solutions.



## **RFx Creation**

Create, review and approve your RFx documents, requisition scope, plans, market research and pricing from a single template-driven system.



## **Certification Management**

Accelerate your vendor qualification process and mitigate risk associated to sensitive contracts by creating specific pre-qualification criteria, including certifications.



## **Bid Distribution & Vendor Management**

Take control by centralizing and simplifying your bid creation, publishing and distribution processes. Easily manage addenda, awards, and vendor pool from one location.





## Bid Evaluation

Create a secure, simple and streamlined bid evaluation process by creating custom evaluation forms that instantly identify the highest ranked bidder.



## Contract Lifecycle Management

Improve overall efficiency and compliance across your organization by digitizing and automating your contracting process. Never miss another renewal date.



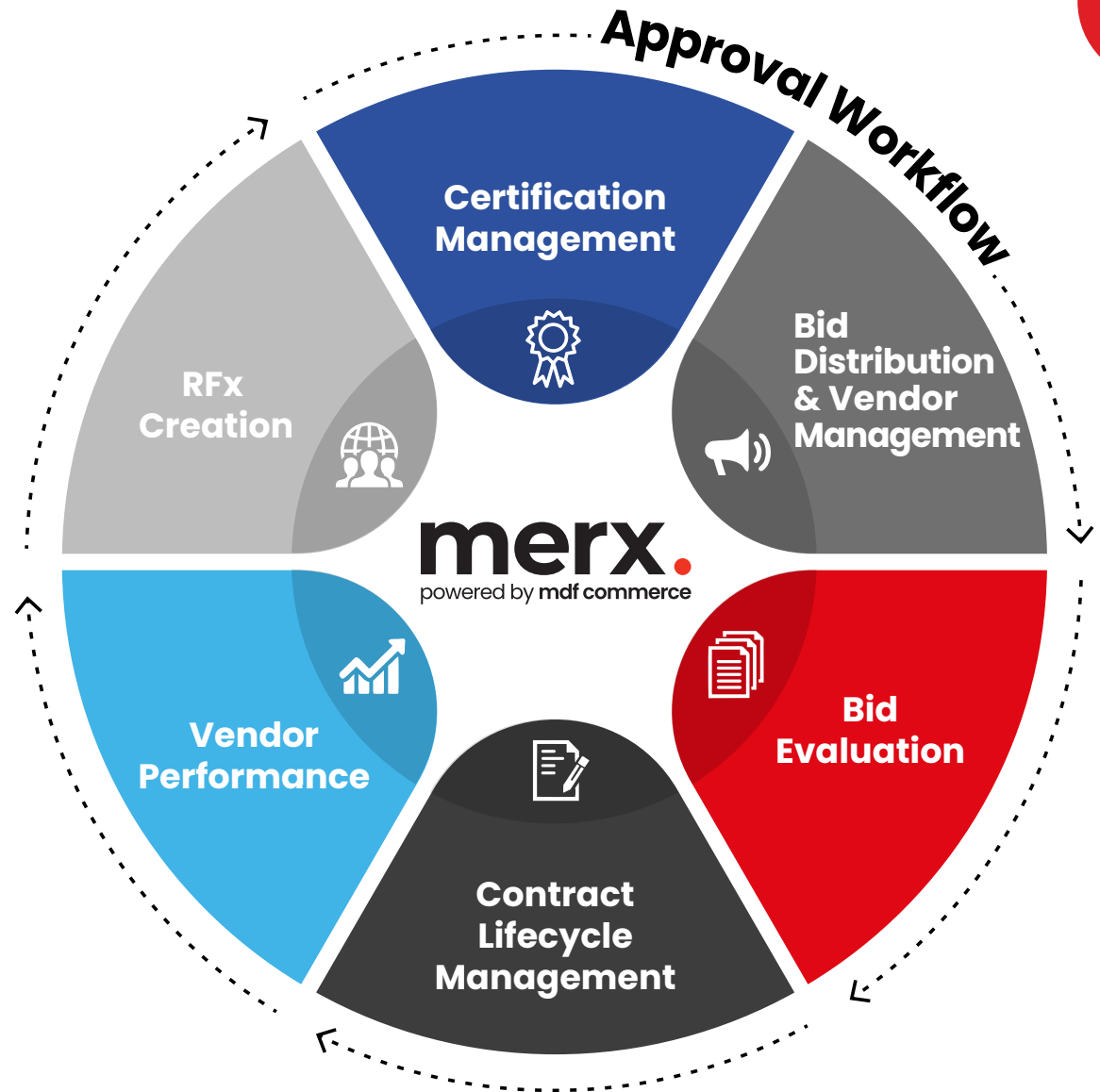
## Approval Workflow

Engage the right people at the right time and improve your approval cycle time by customizing and automating the process.



## Vendor Performance

Improve vendor accountability and avoid costly supply chain disruptions by managing all Vendor Performance from one module.









# Functionality by Module

The merx suite of eprocurement modules allows your organization to select the modules that align with your most critical business goals to create a powerful tailored solution.

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RFX Creation

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Certification & Pre-Qualification

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Bid Distribution & Vendor Management

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Bid Evaluation

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Contract Lifecycle Management

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Vendor Performance

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Approval Workflow

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# RFX Creation

Create, review and approve RFX documents from a single platform.

Start from a pre-approved template library or clone existing RFX documents. Easily move approved solicitations through a complete process, including vendor invitation, bid evaluation, award and contracting.

## Easy RFX authoring

Authoring is simplified with access to template and clause libraries and self-service forms. Generate documents with one click, or clone existing documents.

## Streamlined approvals

Business-rule driven automated workflows allow you to quickly process your RFXs through the proper channels for solicitation approval.

## Compliance controls

Ensure that governance and compliance requirements are satisfied with mandatory fields, budget checks, escalation procedures and embedded esignature if required.







# Certification management

Ensure that vendors are pre-qualified for the job and meet certification standards.

Efficiently handle vendor certification and pre-qualification at the start of the sourcing process, making it easy to select the right vendors.

## Enable vendor pre-qualification

Custom pre-qualification and certification parameters make it easy to qualify the right suppliers on an overall or per-project basis. Build and track your pre-approved vendor database, including any supplier diversity requirements, while minimizing monitoring costs.

## Strengthen supply chain

Reduce supply chain issues with a vendor database that allows you to pre-approve the right vendor for the right project.

## Mitigate risk

Be sure that you choose the right vendors for the job for every project.





# Bid Distribution & Vendor Management

Keep stakeholders in the loop and manage critical business relationships.

Easily create and distribute solicitation documents to your supplier pool, keeping projects moving smoothly while lowering costs. Manage distribution and vendor communication from one central location.

## Create, publish, distribute

Easy to use interface makes creating, publishing and distributing solicitation documents, amendments and awards a breeze.

## Improve vendor accountability

Keep suppliers up to date with time-sensitive project information while tracking all communications from a single dashboard.

## Keep projects moving

Reduce time from notification to action and be sure your suppliers have the information they need to keep work moving forward.







# Bid Evaluation

Choose the right response, every time.

Online bid evaluation allows you to evaluate multiple RFX responses and create custom evaluation forms to make the right choice faster.

## Easily compare responses

Simple comparisons of critical bid information – beyond just pricing – make RFX evaluation fast and easy.

## Quicker bid-to-contract

Get projects moving with a rapid evaluation process, cutting down costly delays.

## Improve oversight

Increase accountability during the evaluation process, helping to avoid surprises at contract time.







# Contract Lifecycle Management

Create and manage custom contract processes from start to finish.

With contract management, benefit from full control of templates and legal language for new contract requests, dynamic controls to apply custom business rules and the ability to create automated notifications and reminders.

## Centralize contract management

Capture all contract details and documents in a single cloud-based environment with secure role-based access.

## Automated reminders

Automated notifications alert you to time-sensitive tasks like contracting renewals, certificate of insurance and other critical documents and tasks.

## Create better contracts

Standardized templates make creating project contracts faster and easier than ever, and guarantee your preferred contract language is used.







# Vendor Performance

See which suppliers perform best.

Vendor Performance allows all activities to be monitored and managed from one central module and includes customized vendor scorecards and automated reminders.

## Custom scoring & tracking

Create custom scorecards complete with infraction details and track the performance of your suppliers over time.

## Minimize monitoring costs

Vendor Performance makes it simple to monitor the progress of contracts during execution, reducing the costs associated with manual monitoring and follow-ups.

## Analyze performance

Easy-to-use tools can be used to assess Vendor Performance during ongoing projects, ensuring any issues can be addressed in a timely fashion.







# Approval Workflow

Reduce risk and approve faster.

Automated approval workflows improve efficiency and increase visibility from the creation stage through award and contract completion, making it easy to stay on track and reduce risk and cost.

## Reduce risk

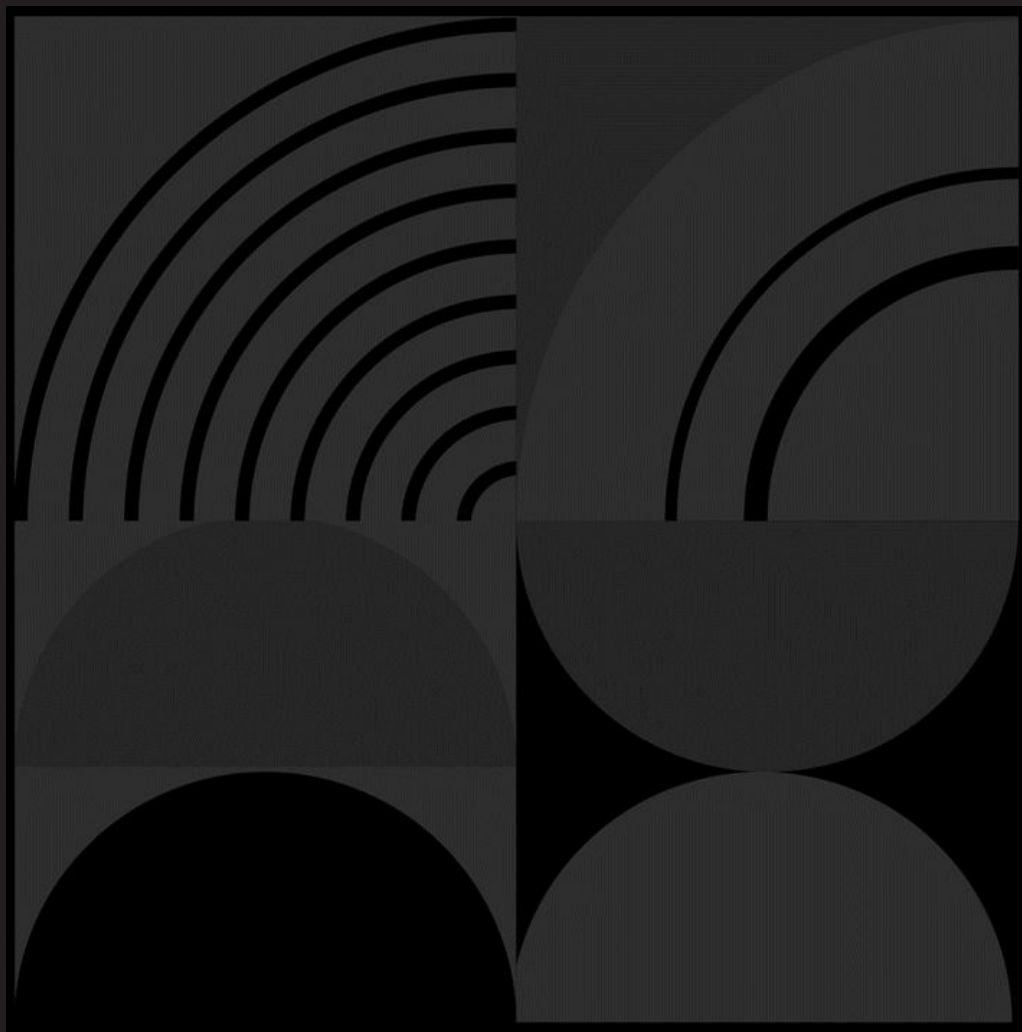
Approval workflows ensure that the right people sign off at the right time, improving security and reducing project risk.

## Improve synergy

Align stakeholders in a more efficient way across all areas of procurement.

## Design your own workflow

Workflows are fully configurable to your organization's needs, including the ability to create sequential or parallel flows.



# merx.

powered by **mdf commerce**

merx experts help you achieve efficiencies by improving the way procurement information is gathered, analyzed and factored into your process. Contact us today to learn more about how we can help your business succeed.

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🌐 [merx.com](http://merx.com)