



WHAT IS MERX?

MERX is where Canadian suppliers & contractors go to **search** for new business opportunities. You'll **find** thousands of opportunities to **bid** on and **win** to help grow your business. With close to 20 years in public and private sector procurement experience, MERX continues to be Canada's e-tendering service of choice.

WHY USE MERX?

- CANADA'S LEADING E-TENDERING SERVICE
- FOR BUSINESSES OF ALL TYPES & SIZES
- FIND OPPORTUNITIES OF ALL TYPES & SIZES
- \$100+ BILLION OPPORTUNITIES/YEAR
- COVERS ALL OF CANADA
- DAILY OPPORTUNITY MATCHING EMAILS

Business Opportunities

MERX is the most comprehensive source of public and private sector business opportunities in Canada. MERX provides suppliers and contractors with one-stop access to thousands of public and private sector tenders from every level of government and Canada's largest agencies, crown and private corporations.

Partnership Opportunities

MERX lets you see what organizations bid on a particular opportunity – a great way for you to identify potential partnerships from the 75,000 suppliers and contractors who use MERX.

Business Intelligence

Access to public sector contract award notices allows subscribers to obtain competitive intelligence and better understand public sector buying trends.

Increase Efficiencies & Go Digital

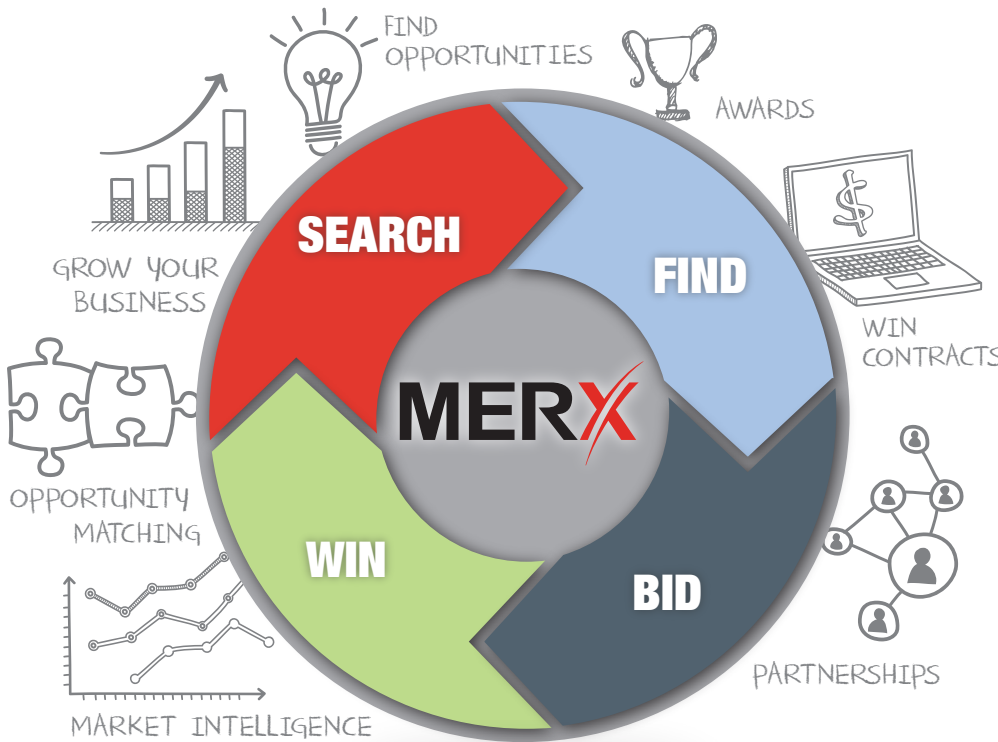
Receive emails of opportunities of interest to you, submit your bids electronically and qualify to bid on invitations or calls for vendor of record.

Construction Specialists

View construction documents online with our Virtual Plans Room with the ability to order only those plans and specifications you need to bid on a project.

Service and Delivery Options

Need a blueprint printed or want the tender documents delivered by courier, CD or DVD? Only MERX offers these services!



Pricing Options

**Federal, Provincial, MASH Complete Subscription
Agencies, Crown & Private Corporations**

\$233 /year
\$30 /tender

All fees are subject to applicable taxes.

**SEE FOR
YOURSELF** >

www.merx.com



INSTANT SAVINGS

MERX is Canada's most complete source of opportunities. Stop spending countless hours trying to find new and relevant opportunities with the various buying organizations you target. We do it all for you and provide you with tools to quickly filter, identify and take action on those of interest. In doing so, we save you time and money by simplifying your lead generation and pipeline building processes.

Complete Subscription

Our opportunity matching feature searches through hundreds of millions of dollars worth of Canadian Public and Private sector tenders to find those that meet your target criteria and delivers them right to your inbox.

"We use MERX to find new business opportunities in Canada. MERX provides Oracle with comprehensive tender and amendment coverage across all industries and all levels of the public and private sectors in Canada. By using MERX, we don't have to visit, learn and subscribe to multiple sites to monitor tenders in our target markets."

Danielle Douville | Senior Admin Assistant & Security Officer | ORACLE

CUSTOMER SUCCESS STORY

Adirondack Technologies Furniture Inc.

A Vision, An Internet Connection & A Subscription to MERX Gives Way to a \$10M Business

When Barry Payne founded Adirondack Technologies Furniture Inc. in 2002, he had a plan to sell furniture to the public sector in Canada. Barry conducted preliminary market research for his new venture. Adirondack Technologies Furniture started out as a one man business. Today it has evolved into a multi-million dollar corporation based strictly on winning tenders from public buying organizations. How did Barry Payne do it? Simply put, he made his MERX Complete Subscription his sales and marketing organization.

"MERX is a transparent method by which all suppliers become equal. This worked to our benefit. As long as you can supply the product/service, at a fair price and good quality, it's anyone's guess as to who will win the contract. Our success to date is highly dependent on the MERX service. Not only do we use it as a tool to access contract opportunities, we also use MERX to see what our competition is doing and to research industry trends. MERX is our "e-Bay" for contract opportunities."

Barry Payne | President | ADIRONDACK TECHNOLOGIES FURNITURE INC.

Since its first contract award in 2002, Adirondack Technologies Furniture Inc. has won numerous contracts with both federal and provincial governments and the company has moved from Barry's basement into a 30,000 sq. ft building selling over \$10 million worth of goods and services to public buying agencies.

We are here to help

Our bilingual customer service team is standing by to help you.

Call **1-800-964-6379** for assistance Monday to Friday, 7 AM to 8 PM ET or via email at merx@merx.com

